# School-Based Dental Sealant Program Dental Hygienist Model



Project Coordination,

Data Collection and Billing

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#### Where to Start?

- Partnering with the Local School Board
  - Superintendent approval
    - MOU or No MOU?
  - Coordination with elementary school administrators and school health staff
  - School Health Staff Key Relationship
    - Director of School Health
    - Individual School Health Staff



## **Program Logistics**

- Determine Target Population
- Parents sign and return consent
- Daily schedule built based on individual school master schedule
- Number of days in school determined by number of participants
  - Each child is scheduled 10 minutes of chair time by classroom



## Data Collection Sealant Efficiency Assessment for Locals and States (SEALS)

- SEALS Software (Free from CDC)
- Excel-Based Data Collection
  - Demographics
  - Caries Rate Treated and Untreated
  - Specific number of services provided
  - Cost Analysis

**EXCELLENT REPORTING MECHANISM** 



## **Evaluating Fiscal Viability**

- Billing Medicaid
  - Region specific HMOs
  - Statewide Contracts
  - Programs with Dental Clinics
    - Contracts With Most HMOs
    - Clinic dentist billing provider
  - Programs without Dental Clinics
    - Rely on HMOs with Statewide Contracts
    - Dr. Zapert billing provider



#### Estimate Medicaid Revenue

- Determine number of participants with Medicaid (SEALS)
- Breakdown percentage of Medicaid Recipients in each HMO Plan
- Determine Reimbursement Rate per HMO Plan
  - \*\*\*Keep in mind, there will be some denials due to repeat services

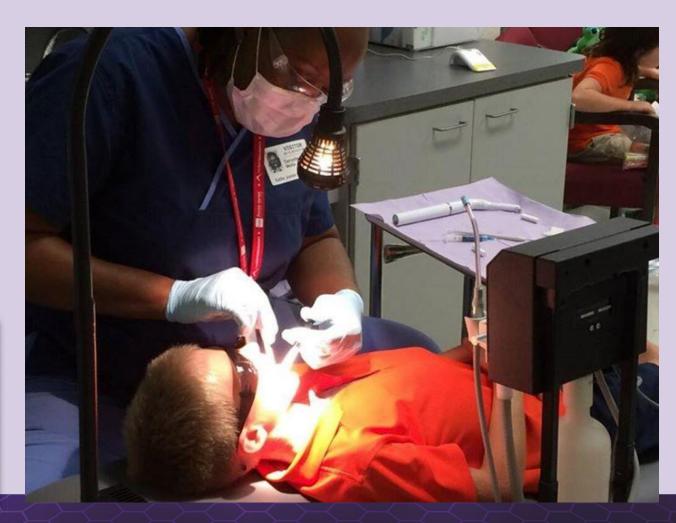


#### **HMS**

- Register Each Participant
- Record Services
- Determine Medicaid Status
- Bill for each service
  - Participant with No Medicaid HMS is set-up to zero out charges.
  - HMS Report Accuracy



## Sallie Jones Elementary School





## Program Viability Revenue Sources

- State Funding
  - Block Grants
  - DNSPJ
- Private Grants
- Community Partners
- Local Revenue
- Medicaid Revenue



### Questions

- Examples of Forms
- Specific Logistics
- Equipment
- Supplies
- Vehicle and Mobility

